

Concierge Wholesale Linen Program

PREMIER TABLE LINENS

Designed For You



Party Planners
Corporate Purchasers
Wedding Planners
Business to Business
Restaurants
Caterers
Country Clubs
Event Planners
Venues
Distributors
Convention Centers
Schools and Education
Government and Military



Congratulations on signing up for Premier Table Linens wholesale program. We would like to welcome you as a Premier “Concierge Wholesale” client, you are now a fully signed up member, nothing more for you to do. To ensure your discounts and benefits ensure that you log in to your account each time you make a purchase.

As a member you will be receiving many benefits from our program, benefits that are by design going to save you money, make you more efficient and add an element of comfort with your ordering process. Whilst encompassing our catchphrase “**We’ve Got You Covered™**”

Wholesale Table Linen Program Highlights.

- Discounts are applied to all of our already discounted table linen pricing.
- Get even deeper deals on our tier pricing, your wholesale discount will reduce all of our tier pricing.
- Applies to each and every product we sell. *Excludes rentals and hanging carts & printed products. Everything else qualifies.
- Expedited production. Wholesale customers will be fast tracked for production.
- Your personal wholesale linen account manager. Upon request.
- Free shipping upgrade. Once per calendar year, if needed, you may select a shipping method and request for it to be upgraded to the next tier at no extra charge. Notate this under the order notes section please.

Existing customers (please read)

If you are already signed up with Premiertablelinens.com and you have an account and normally use your account when making purchases online, you will need to go to the wholesale program page and sign up for the wholesale program. This will take all of your existing information and transfer your account

over to our wholesale database and then will apply your discount structure based on the following criteria.

Calculates your collective spending over the last 3 years and then places you into one of the following discount tiers.

Annual Spend	Discount
0 - \$2999.99	NO DISCOUNT
\$3000 – 4999.99	5% Discount on all qualifying purchases.
\$5000 – 6999.99	7% Discount on all qualifying purchases.
\$7000 +	10% Discount on all qualifying purchases.

Existing customers get started and create your wholesale account

follow this link and sign up for your wholesale account

<http://premierlinens.com/default/buy-wholesale-tablecloths-online>

Welcome first time purchasers.

If you're a new customer to Premier Table Linens then we will continue to record your spending totals and upon reaching the pre-set spending threshold you will start seeing the discounted prices online. Each new tier is automatically put into place upon reaching the next discount level. If you're a first time purchaser with Premier follow this link to create your account.

<https://premierlinens.com/default/customer/account/create/wholesale/1>

IMPORTANT PLEASE READ

To ensure that you receive your correct discount you must follow these guidelines -:

- 1.) When placing an order online with Premier Table Linens you must ensure that you are signed into your account, if you make a purchase without signing in then this will NOT count toward your total.
- 2.) If you place an order in a non-signed in status you will be paying retail, you will not see or get your wholesale pricing structure.
- 3.) Phone orders will not apply. Premier concierge members must place orders on the website in order to receive their wholesale discounts.

Specials and Wholesale only deals.

We will periodically throughout the year have specials and sell offs that are only available to our wholesale customer's. For example, we shall be introducing an ex rental linen sell of very shortly. We have QC'd all of our rental linens and our wholesale customers will be able to buy these pressed on hangers cheaper than Chinese linen imports. Stay tuned with Premier and we will give you some great opportunities to make money in the linen and event trade.

In closing this should cover the basics for our wholesale program, should you have any further questions please call Tony Cueto at 888 866 1013 (Program Director) If you are experiencing technical difficulties please call Ryan (Tech Director) at [800 937 1159](tel:8009371159) Ex3.

We look forward to a long and beneficial relationship with you. As always if you have questions, call Premier we will assist you with anything you need to make your linen business a success.

Best wishes

The Team at Premier

Contact your wholesale team?

Email: Wholesale@premiertablelinens.com

Telephone: 888-866-1013

Monday – Friday 8.30 – 5.30 EST

FAQ

1. How do I view my account status?
2. What does expedite production mean?
3. What is not discounted?
4. Do I get discounts on your already discounted tier pricing?
5. Do you offer blind drop shipping?
6. What are the discount spending thresholds?
7. Can I come and collect my linens?
8. I am based in Florida and do not want to pay tax I have a re-sale certificate?
9. What shipping methods do you offer?

1.) Your account status can be viewed by logging into your account and visiting your account homepage, there you will see all of your orders past and present. You will also see your current discount tier as well. (*See diagram 1 below*)

2.) Expedited production refers to the production of linens for Premier concierge members, we will fast track wholesale orders ensuring you the fastest delivery possible from order to production and if needed will bump your order up in production at the factory when possible.

3.) The Concierge program will apply discounts to all products we sell, on both retail and tier discounted prices on all products except, Hanging carts, Linen rentals, clearance items. We reserve the right to restrict any other products or categories as we see fit without prior notification.

4.) YES! You will receive your discount structure even on our already discounted tier pricing. Discount applies across the board.

5.) We can blind drop ship for you, please contact your concierge manager to arrange blind shipping and we will ship with no origin name or tag for you. Looking just like the linens came from yourself.

6.) We have 3 discount spending threshold's annually spending 3000 – 4999.99 will earn an additional 5% discount. 5000 to 6999.99 will earn an additional 7% and 7000+ will earn our full discount of 10%.

7.) We for the most part will be shipping orders from our NJ location, however if your order is something that we have in stock in our Miami location then we can arrange for you to collect the linens.

8.) If you're a Florida registered corporation, then we will need to be charging you sales tax for all orders delivered in the state of Florida. However, if your re-selling the linens and you have a re-sale certificate we will need you to contact your account manager, or customer service if you haven't yet set up an account.

9.) Premier Table Linens offers both UPS and USPS shipping, we can arrange freight shipments for larger orders via UPS for you. Premier Table Linens prefers using UPS for all shipments when possible, we have found a better delivery rate and accurate real time tracking is far better than the Post Office. We offer all shipping methods that are available from ground through to Next day early am and all services in between.

Diagram 1 (Your account homepage)

- MY ACCOUNT**
- Account Dashboard**
 - Account Information
 - Address Book
 - My Orders
 - My Product Reviews
 - My Downloadable Products
 - Newsletter Subscriptions

- Departments**
- [Linen Sales](#)
 - [Linen Rentals](#)
 - [Burlap Boutique](#)
 - [Spandex Products](#)
 - [Printed Linen Products](#)
- Select Category**
- Fabric Swatch Cards & Samples
 - > Tablecloths
 - Lace Tablecloths, Overlays, Runners & Bags
 - Tablecloth Clips
 - > Table Skirts
 - Table Toppers
 - Table Skirting Clips with Velcro® Brand Adhesive
 - Table Skirt Hangers and Carts
 - > Fitted Tablecloths, Table Covers & Throws
 - > Table Runners
 - > Custom Printed Tablecloths, Throws & Table Runners
 - Trade Show Table Covers One Color Printing
 - Screen Printed Trade Show Tablecloths & Throws
 - > Trade Show Display Banners & Banner Stand Sets
 - Spandex Stretch Sails / Backdrops / Screens
 - Chair Covers

This is your dashboard page. You will be directed here after logging into your account

My Dashboard

Hello, Ryan Cunningham

From your My Account Dashboard you have the ability to view a snapshot of your recent account activity and update your account information. Select a link below to view or edit information.

RECENT ORDERS [View All](#)

Order #	Date	Ship To	Order Total	Status	
100046748	12/4/15	Ryan Cunningham	\$84.97	Complete	View Order Reorder
100045013	10/20/15	Ryan Cunningham	\$318.10	Canceled	View Order Reorder
100044992	10/19/15	Ryan Cunningham	\$54.22	Canceled	View Order Reorder
100044933	10/16/15	Ryan Cunningham	\$125.33	Pending	View Order
100041139	6/17/15	Ryan Cunningham	\$17.04	Canceled	View Order Reorder

View your order's here. You can even re-order with one click!

ACCOUNT INFORMATION

Contact Information [Edit](#)

Ryan Cunningham
 runcunning@gmail.com
[Change Password](#)

Newsletters [Edit](#)

You are currently not subscribed to any newsletter.

Address Book [Manage Addresses](#)

DEFAULT BILLING ADDRESS

TEST ORDER
 kjkj
 Miami, Florida, 33021
 United States
 T: 000000000000
[Edit Address](#)

DEFAULT SHIPPING ADDRESS

TEST ORDER
 kjkj
 Miami, Florida, 33021
 United States
 T: 000000000000
[Edit Address](#)

Concierge Program **Concierge "wholesale" dashboard.**

LIFETIME SALES
 \$0.00

PRICING TIER
 Concierge Tier 3 (10% Discount)
SALES TO NEXT TIER
 \$0.00